EXHIBIT "D"

DECLARATION OF HORACE SUTTERER

THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

BRANDON WELLS, HORACE	§	
SUTTERER, KIRK WILLIAMS,	§	
ET AL.,	§	
	§	
Plaintiffs,	§	
	§	
V.	§	CIVIL ACTION NO. 4:10-cv-2373
	§	(JURY)
TAXMASTERS, INC., TMIRS	§	·
ENTERPRISES, LTD., TM GP	§	
SERVICES, LLC D/B/A	§	
TAXMASTERS, PATRICK	§	COLLECTIVE ACTION
R. COX AND ALEX CLAMON,	§	
INDIVIDUALLY,	§	
ŕ	S	
Defendants.	§	

DECLARATION OF HORACE SUTTERER

"My name is Horace Sutterer. I am over the age of eighteen (18), fully competent and capable to make this Declaration. All of the facts contained within this Declaration are true and correct and are based upon my personal knowledge.

I was employed by TaxMasters, Inc., TMIRS Enterprises, LTD, TM GP Services, LLC D/B/A Taxmasters (collectively "Taxmasters") beginning in 2007 through 2009 as a tax consultant. When I was hired by Tax Masters, there were four (4) sales teams. Each sales team consists of eight (8) tax consultants, one sales assistant and a team leader. When I left Tax Masters, there were twelve (12) sales teams. There is no distinction between the teams' job duties or customers. Newly hired tax consultants are randomly assigned to teams on an as needed basis. The twelve (12) team leaders report to one of two group team leaders. The group team leaders are Ralph Gardner and Jeff Welch and they report to Alex Clamon, the Vice-President of Sales.

All of the tax consultants work in one large room. We are responsible for selling the Tax Masters' services listed on a one page services sheet primarily through customer phone calls that are received on a rotating basis. We also call and email prospective clients identified in the Tax Masters' database. All tax

consultants, including me, are expected to sell a minimum of fifteen thousand dollars (\$15,000.00) of services each week. Although, each tax consultant is assigned a personal sales quota each week by their team leader which may be higher than the \$15,000.00 minimum.

Sales activities are monitored on a daily and weekly basis by team leaders, group team leaders, Clamon and Cox. I received numerous emails from my team leader about my sales productivity and/or the teams' sales productivity that originated from Cox, Clamon or the group team leader. I was also told that Clamon expected each tax consultant to make fifty (50) to sixty (60) outbound sales calls to prospective clients each day. In other words, I knew that my sales activity was closely watched by every level of management.

Any team or individual that fails to meet their sales quota is required to continue working until the quota is reached. Attachment "1" is a true and correct copy of a typical email that we would receive directing that all team members must stay at work until a specific dollar amount of sales was reached. It was common for the team members to work fifty (50) to sixty (60) hours a week.

All tax consultants were paid a base wage or commission, whichever is higher. According to the Tax Master's Sales Representative Compensation Plan, tax consultants are paid straight commissions. However, if for some reason commissions are not earned during a particular workweek, tax consultants are then paid an hourly rate of pay as well as some overtime compensation. However, the tax consultants, including me, did not receive overtime compensation for overtime hours worked when commissions were paid.

Attachment "2" is a true and correct copy of my paychecks covering workweeks where commissions were not earned. I was paid an hourly rate of pay.

Attachment "3" is a true and correct copy of my paychecks covering workweeks where commissions were paid. Although the paychecks reflect that I worked overtime hours during these workweeks, I did not receive any overtime compensation for these overtime hours worked.

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I declare under penalty of perjury that the foregoing is true and correct." $\label{eq:correct}$

Date: 10/28/10

Horace Sutterer

EXHIBIT "D-1"

From:

Horace&Carol Sutterer

To: Subject: Melissa Bannatyne FW: Ralph"s Message

Date:

Thursday, June 24, 2010 8:48:08 PM

Subject: FW: Ralph's Message

Date: Wed, 26 May 2010 16:37:50 -0500

From: horace.sutterer@txmstr.com
To: h_c_sutterer@hotmail.com

From: Darren Bean

Sent: Wednesday, May 26, 2010 4:33 PM

To: Carlisle Mitchell; Horace Sutterer; Jennifer Brandsma; Jennifer Jones; Kenon Williams; LaTonya

Julian; Marc Twyman; Nicki Sample; Shannon Taylor

Subject: Ralph's Message

Team Leaders,

We are currently at:

\$246,452 @ 2pm on May 26, 2010.

We yesterday at:

\$208,002 which means we have sold

\$ 38,450 but our goal today is \$167,000 so we would be on track to

sell 750,000 for the week.

We need another

\$128,550 to catch us up.

That means each team needs

\$ 21,425 more today to hit this mark......That's 5 files per

team...that also means your teams may be working late tonight to get us back on track.

WE MUST ACHIEVE 28K TODAY OR THE ABOVE APPLIES. I'M SURE EVERYONE WILL STAY TONITGHT T GET THEIR NUMBERS. PLEASE MAKE WHATEVER ARRNGEMENTS NECESSARY TO STAY LATER. WE CAN EXPECT TO WORK HARDER AND LATER UNTIL WE ACHIEVE OUR OBJECTIVES.

Thanks

Darren Bean

Tax Consultant Manager

TaxMasters

900 Town & Country Lane, Ste. 400

Houston, TX 77024

(888) 497-5937 ext. 3501

(281) 497-5937 ext. 3501

(713) 463-2927 FAX

Darren.Bean@txmstr.com

EXHIBIT "D-2"

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			NET PAY			1983.20		3472.38
	•	- [-				 CURRENT (\$)		Y7D (\$)
	•							
	ż							
			·					
·								
Net Pay	1983.20	3472.38						
DESCRIPTION CHECKING 1 - 1323	CURRENT (\$) 1983.20	YTD (\$) 3472.38		·		039.11		1038.75
NET PAY ALLOCATION	18			TOTAL		639.11		65.41
DESCRIPTION AVAILABLE VACATION S 1,0	BLE USED 100 0.000 DAYS			OASDI MEDICARE		162.58 38.02		693.65 279.69
TIME OFF (Besed On Poli	cy Year)			FEDERAL WA		438.51		
Pay Period: 01/04/10 to 0 Check Date: 01/22/10	Check #: Direct !	Deposit	WITHHOLDINGS	DESCRIPTION		 CURRENT (\$)		YTD (\$)
Dept: 914				GROSS TRUE GROSS	124.04	2622.31 2819.80	233.80	4511,13 4906,11
Federal: Single, 1 State: TX, Single, 1				PAI VISION (TX)		-5.20		-10.40
Filing Status:				PAI MED 125 (T PAI DEN125 (TX)		-178.73 -13.56		-357,46 -27,12
Hire Date: 11/26/07 Status: FT				ORPHAN		104.92	24.00	216.00 202.58
Sec Sec #: XXX-XX-XXXX	X Employee ID: 14	41		COMMISSION HOLIDAY	77.07	2714.88		4487.53
21407 BIRCH BAY KATY, TX 77449				REGULAR EARNING OVERTIME	80.00 44.04		158.53 51.27	
HORACE SUTTERER						CURRENT (\$)		

Payrolls by Paychex, Inc.

1479-8857 TAX MASTERS = 900 TOWN & COUNTRY LN STE 400 = HOUSTON, TX 77024 =

PERSONAL AND CHECK INFORMATION	EARNINGS	DESCRIPTION	HOURS	RATE	CURRENT (\$)	YTD HOURS	YTD (\$)
HORACE SUTTERER 21407 BIRCH BAY KATY, TX 77449 Soc Sec #: XXX-XXXX Employee ID: 141 Hire Date: 11/26/07 Status: FT Filing Status: Federal: Single, 1 State: TX, Single, 1		REGULAR EARNING OVERTIME COMMISSION HOLIDAY ORPHAN PAI MED 125 (T PAI DEN125 (TX) PAI VISION (TX)	80.00 38.12		1172.50 26.10 -178.73 -13.56 -5.20	238.53 89.39 24.00	5660.03 216.00 228.68 -536.19 -40.68 -15.60
Dept: 914 Pay Period: 01/18/10 to 01/31/10	·	GROSS TRUE GROSS	118.12		1001,11 1198.60	351.92	5512.24 6104.71
Check Date: 02/05/10 Check #: Direct Deposit	WITHHOLDINGS	DESCRIPTION			CURRENT (\$)		YTD (\$)
DESCRIPTION AVAILABLE USED VACATIONS 1.830 0.000 DAYS		FEDERAL W/H OASOI MEDICARE			85.79 62.07 14.52		779.44 341.76 79.93
DESCRIPTION CURRENT (\$) YTD (\$) CHECKING 1 - 1323 838.73 4311.11 Net Pay 838.73 4311.11		TOTAL			162.38		1201.13
						-	
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4311.11

Payrolls by Paychex, Inc.

M78-8857 TAX MASTERS = 900 TOWN & COUNTRY LN STE 400 = HOUSTON, TX 77024 =

EXHIBIT "D-3"

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HECKING 1 - 1323 1380,94 7540,92 1383,94 7540,92					V-1,10		2007.0
DESCRIPTION CURRENT (\$) YTD (\$)		MEDICARE TOTAL			25.06 347.16		138.4 2007.0
ACATION S 2.860 0.000 DAYS ET PAY ALLOCATIONS		OASDI			214,96 107,14		1276.6 591.9
DESCRIPTION AVAILABLE USED		FEDERAL W/H			CURRENT (\$)		YTD (
Check Date: 03/05/10 Check ≱: Direct Deposit	WITHHOLDINGS	TRUE GROSS DESCRIPTION			1925.59		10535.4
Pay Period: 02/15/10 to 02/28/10		GROSS	122.97		1728.10	593.28	9547.9
State: TX, Single, 1 Dept: 914	!	PRODUCTION BONU PAI VISION (TX)			-5.20		310.4 -26.0
illing Status: ederal: Single, 1		PAI DEN125 (TX)			-178.73 -13.56		-893.1 -67.1
lire Date: 11/26/07 Status: FT		ORPHAN PAI MED 125 <i>(</i> T			470	24.00	353.
Soc Sec #: XXX-XX-XXXX Employee ID: 141		COMMISSION HOLIDAY				24,00	7729.i
KATY, TX 77449		REGULAR EARNING OVERTIME	80.00 42.97	13.3300 19.9950	1066.40 859.19	398.53 170.75	1066. 859,
21407 BIRCH BAY				RATE	CURRENT (\$)		YTD

Payrolls by Paychex, Inc.

5478-8357 TAX MASTERS = 900 TOWN & COUNTRY LN STE 400 = HOUSTON, TX 77024 =

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PERSONAL AND CHECK INFORMATION HORACE SUTTERER	EARNINGS	DESCRIPTION	HOURS	RATE	CURRENT (\$)	YTD HOURS	YTD (
11407 BIRCH BAY		REGULAR EARNING	80.00	13.8300	1106.40	478.53	2470.0
(ATY, TX 77449		OVERTIME	31.33	20.7450	649.94	202.08	2172.8 1509.1
Soc Sec #: XXX-XX-XXXX Employee ID: 141		COMMISSION					7729.63
ilre Date: 11/26/07	-	HOLIDAY ORPHAN				24.00	216.00
itatus: FT		HALF-TIME RATE					353,71
iling Status:		PAI MED 125 (T			-178.73		42.90
ederal: Single, 1		PAI DEN125 (TX)			-176.75		-1072.38
tate: TX, Single, 1	}	PRODUCTION BONU			10100		-81.34 556.30
opi. 514		PAI VISION (TX)			-5.20		-31.20
ay Period: 03/01/10 to 03/14/10		GROSS	444.20				
hack Date: 03/19/10 Check #: Direct Deposit		TRUE GROSS	111.33		1558.85	704.61	11395.68
ME OFF (Based On Policy Year)					1756.34		12580.60
ESCRIPTION AVAILABLE USED	WITHHOLDINGS	DESCRIPTION			CURRENT (\$)	· · · · · · · · · · · · · · · · · · ·	YTO (\$,
ACATION S 2.660 0.000 DAYS		FEDERAL WIH			172.65		1449,29
ET PAY ALLOCATIONS	i	OASDI			96,65		706.54
ESCRIPTION CURRENT (\$) YTD (\$)	i	MEDICARE			22.60		165.24
HECKING 1 - 1323 1265.95 9074.59		TOTAL					
et Pay 1266.95 9074.59		TOTAL			291.90		2321.07

9074.59

9478-8887 TAX MASTERS = 900 TOWN & COUNTRY LN STE 400 = HOUSTON, TX 77024 =

Payrolls by Paychex, Inc.